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To: steve heitzner <steve.heizner@universityparkrd.com>
Date: 08/29/2026 10:43 AM EDT
Subject: hopefully a helpful suggestion

Steve,

I apologize for sending this on a weekend. Feel free to wait until Monday. In doing my research for the Cost of Living report, I noticed many of the Clubs that we consider 'comparable' are professionally managed. I know some residents might have a visceral reaction to that, but it seems to work well for these great clubs. And based on my findings they appear to run more cost efficiently. I know the subject of a professional mgmt company was previously brought up but I haven't heard much talk about it lately. This might be a good time to review that option in earnest before we make a new hire for GM. I also think it would relieve a lot of the burden from the BOS.

These are some of the local Clubs that are professionally managed:

Lakewood Ranch CC - Troon (I've also seen it as managed by Heritage Golf)

Laurel Oaks - Hampton Golf

TPC Prestancia - Heritage Golf

Meadows - Arnold Palmer Golf Management

Del Webb - Troon

Tara Golf Club - Hampton Golf

Venetian River Club - Hampton Golf

Sarasota National Golf Club - Troon

I would be happy to do more research in any way that would be useful to you.

Valerie Szymaniak

PS- Interesting article about the Meadows recapping what happened and the current solution.

<https://blog.teamrenick.com/meadows-country-club-shuts-down-whats-next-for-330-acres-of-sarasota/>