

University Park Country Club  
2027 Budget

| SUMMARY INCOME STATEMENT         | 2025              | 2026              | 2026              | Rolling           | 2027              | 2027 Budget      |
|----------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------|
| FISCAL YEARS ENDING SEPTEMBER 30 | Actual            | Budget            | Forecast          | 12 Months         | Budget            | vs. 2026 FC      |
| <b>COUNTRY CLUB OPERATIONS:</b>  |                   |                   |                   |                   |                   |                  |
| REVENUE:                         |                   |                   |                   |                   |                   |                  |
| MEMBERSHIP DUES                  | 6,131,043         | 6,724,088         | 6,687,222         | 6,380,181         | 7,055,981         | 368,759          |
| GOLF OPERATIONS                  | 3,451,413         | 3,759,858         | 3,963,157         | 3,920,372         | 4,132,755         | 169,598          |
| RACQUETS & FITNESS CENTRE        | 58,549            | 77,324            | 88,458            | 74,491            | 86,217            | (2,241)          |
| DINING INCOME                    | 3,010,876         | 3,135,420         | 3,108,631         | 3,084,146         | 3,214,730         | 106,099          |
| OTHER INCOME                     | 13,499            | 5,480             | 10,835            | 12,185            | 5,480             | (5,355)          |
| <b>TOTAL REVENUE</b>             | <b>12,665,380</b> | <b>13,702,170</b> | <b>13,858,303</b> | <b>13,471,376</b> | <b>14,495,164</b> | <b>636,861</b>   |
| EXPENSES:                        |                   |                   |                   |                   |                   |                  |
| PAYROLL & RELATED:               |                   |                   |                   |                   |                   |                  |
| GOLF OPERATIONS                  | 719,677           | 856,026           | 811,399           | 744,724           | 885,464           | 74,064           |
| RACQUETS & FITNESS CENTRE        | 359,929           | 386,008           | 380,896           | 369,329           | 405,457           | 24,562           |
| DINING                           | 2,308,561         | 2,435,666         | 2,406,961         | 2,334,481         | 2,584,038         | 177,077          |
| GOLF COURSE MAINTENANCE          | 1,833,506         | 2,068,992         | 1,999,032         | 1,891,414         | 2,040,886         | 41,854           |
| GENERAL & ADMINISTRATIVE         | 1,675,776         | 1,834,071         | 1,804,263         | 1,768,332         | 1,866,560         | 62,297           |
| <b>TOT PAYROLL &amp; RELATED</b> | <b>6,897,450</b>  | <b>7,580,764</b>  | <b>7,402,550</b>  | <b>7,108,280</b>  | <b>7,782,405</b>  | <b>379,855</b>   |
| DIRECT EXPENSES:                 |                   |                   |                   |                   |                   |                  |
| GOLF OPERATIONS                  | 1,016,726         | 1,018,068         | 1,039,786         | 1,073,913         | 1,027,198         | (12,588)         |
| RACQUETS & FITNESS CENTRE        | 131,816           | 161,459           | 166,268           | 147,312           | 186,837           | 20,569           |
| DINING CGS                       | 1,249,831         | 1,306,757         | 1,244,500         | 1,270,256         | 1,336,151         | 91,651           |
| DINING OPER EXP                  | 755,303           | 782,785           | 732,236           | 737,096           | 805,415           | 73,179           |
| GOLF COURSE MAINTENANCE          | 1,611,411         | 1,566,167         | 1,645,755         | 1,664,759         | 1,789,315         | 143,560          |
| GENERAL & ADMIN                  | 446,790           | 493,443           | 456,395           | 464,048           | 506,890           | 50,495           |
| PROPERTY INSURANCE               | 335,919           | 390,000           | 371,063           | 354,191           | 406,436           | 35,372           |
| <b>TOTAL DIRECT EXPENSES</b>     | <b>5,547,796</b>  | <b>5,718,679</b>  | <b>5,656,003</b>  | <b>5,711,575</b>  | <b>6,058,242</b>  | <b>402,239</b>   |
| <b>OPERATING INCOME/(LOSS)</b>   | <b>220,133</b>    | <b>402,726</b>    | <b>799,749</b>    | <b>651,520</b>    | <b>654,516</b>    | <b>(145,233)</b> |
| <b>CAPITAL ALLOCATION:</b>       |                   |                   |                   |                   |                   |                  |
| INITIATION FEES                  | 853,150           | 510,800           | 774,000           | 1,392,550         | 680,400           | (93,600)         |
| CAPITAL ALLOCATION- GOLF OPS     | 252,656           | 248,670           | 261,299           | 257,158           | 284,679           | 23,380           |
| CAPITAL DUES                     | 380,552           | 414,769           | 415,092           | 397,051           | 440,948           | 25,856           |
| <b>TOTAL CAPITAL ALLOCATION</b>  | <b>1,486,358</b>  | <b>1,174,239</b>  | <b>1,450,391</b>  | <b>2,046,759</b>  | <b>1,406,028</b>  | <b>(44,363)</b>  |