

Ken Schreder
7123 Chatsworth Court
Warwick Gardens

Personal

- Married to Kristina 32 years
- Two daughters – Annaliese (NYC banking); Helena (Princeton U. graduate student)

Career Experience

- Electronic component sales to OEM computer equipment manufacturers
- Network cabling infrastructure provider for multinational Enterprise construction rollouts

AMP/Tyco/TE Connectivity: 1980 – 2011 (same entity emerging through acquisition)

- Various Sales, Account, and Sales Management responsibilities
 - VP Sales North America – 11 years
 - Global Director Strategic Accounts – 6 years

Nexans/Berk-Tek/Leviton: 2011 – 2024 (same entity emerging through acquisition)

- Director OEM sales – 3 years
- Global Director Strategic Accounts – 9 years

Lancaster Country Club – Lancaster, PA

Lifetime Member – Board Member (9 years)

- President – 2 years
 - Key hires: Greens Superintendent, Golf Professional, CFO
- Vice President – 2 years
 - Key Projects: Refresh of Bylaws, 1st pass at Club renovations, Club Website
- Board Committee experience
 - Golf Committee Chair - 4 years
 - Greens Committee Representative – 26 years (still active)
- Post Board years contributions
 - Nominating Committee (future Board Member selection committee)
 - 9 years – Chairman 5 years
 - Greens Committee member – ongoing
- Non-Board Activity (early years)
 - MGA (Men's Golf Association) – 8 years; Chairman – 4 years

Lancaster Assembly

- Annual Debutante Ball
 - Board member – 12 years

Skill Sets & Qualifications

Decades of Club Experience

- Drove process taking LCC from a struggling entity back to a thriving Club
 - Club was on life support in late 90's – since has hosted 2 US Women's Opens, multiple renovation projects, waiting lists in all categories
 - **Golf Course**
 - Hired new Greens Superintendent charged to implement agronomic course standards to current technology & championship level
 - Contracted architectural consultant discipline (still active) to work with superintendent to begin implementation of ongoing course refurbish
 - Rebuilt greens to USGA standards, new tee complexes/sand traps, and course routings returned to original 1920 William Flynn design
 - **Golf Programs**
 - Hired new Golf Professional charged to bring energy to Men's and Women's programs, Junior Golf, and teaching programs
 - **Clubhouse Upgrades**
 - Formed initial committee to survey membership resulting in the creation of the first of many Clubhouse renovation plans. Multiple renovations and additions completed after my Board tenure

44 Years of Business Experience

- Completed a career in sales with 2 companies
 - Individual contributor in Sales Territories and National Account Management
 - Led a North American Sales & Marketing team of ~150 people for a decade
 - Led a Global Accounts teams ranging from 10-30 people with two separate companies for a total of 15 years
- Skill Sets Acquired
 - Initiatives and relationships driven in a businesslike, teaming, trusting, and commonsense manner. Very approachable where interactions are open, conversant, and congenial
 - Vision to scrutinize current situations and promote forward solutions to deliver the next tier of excellence
 - Ability to make the complex simple

Summary Statement

Through all stages of my business career and Club activity I was fortunate to lead and participate in positive change efforts which elevated these organizations to a higher standing. If selected to participate at UPCC I will strive to deliver the same long term strategic planning elements leading to positive results, both culturally and financially. I'm confident that I can help with the forward progress of all our initiatives which will enable our community to gain and maintain top tier status in this region of Florida.